

# SMALL BUSINESS EXCHANGE

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YEARS

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## Why robust demand is driving CA contractors to focus on efficiency

By Emily Peiffer,

California may be known for its relaxed life-style, but in the state's construction industry, life these days is anything but slow. As tech companies, hospitals and higher education institutions continue to grow their footprints in the state, contractors there are racing to keep up.

That booming activity has come amid a tight labor market, triggering a push among the construction community for more efficient processes, according to Mike Humphrey, a management committee member at DPR Construction. The Redwood City, CA-based company, which has 21 offices in the U.S. as well as one each in Seoul and Singapore, is one of California's largest contractors.

Construction Dive spoke with Humphrey about the current supply-chain bottleneck, the unique construction challenges that come with building for the tech sector, and his outlook for a market in which work is "just not slowing down."

**How does the California market differ from the rest of the country?**

**HUMPHREY:** The San Francisco Bay Area is typically hotter than the rest of the country, but

we're seeing now that the market is hot everywhere. We specialize in the technical trades, so we build for advanced tech, life sciences, health-care and higher ed. All of those construction markets are really hot. We keep thinking that at some point this has to slow down, but we're looking at a lot of backlog. Developers are the first ones to start to get nervous about spending money, but we're getting more people asking us to budget [big projects]. Our architect and consultant friends are all really busy. That's another leading indicator for construction.

What we're really watching is the fatigue in the marketplace. What's interesting is none of us have really bumped our numbers. There is escalation happening, but it doesn't seem like the general contractors are escalating. We're still in the Bay Area working at 2% fees. The reason is that we're all still scared from 2009. We know that we want to have that big piece of backlog so that if 2009 were to happen again, we could ride it out. We're all still very competitive, especially for the stuff that could take us into 2018 and 2019 and give us a little security moving forward. But the work's just not slowing down.

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## The top 20 cities for Black entrepreneurs to start a business

By Alaina Nicole,

With over 900 employees, Radio One has grown to be the largest African-American owned broadcasting company in the country. Planted right in the heart of Silver Springs, Maryland, the bustling business is surrounded by the highest percentage of Black millionaires and successful African-American neighborhoods. As entrepreneurship continues to rise, cities such as the D.C.-Maryland-Virginia metropolitan area have become great places to cultivate new ideas and companies.

Owning about 1.9M businesses in the U.S. today, Black companies have increased by over 60% since 2002. According to the personal finance website, NerdWallet, there are certain cities that definitely stand out above the rest. Using the county's most populated cities, the website ranked the best places for Black entrepreneurs to consider. It is no surprise

that cities like Atlanta, Miami and Washington, D.C. are at top of the list.

Although challenges still remain, Black entrepreneurs are still making waves in their markets each day. Popular industries that continue to dominate include beauty, food & beverage, auto and technology.

If you are thinking of starting a business or looking to compare your own city, check out the top 20 places for Black businesses to thrive per NerdWallet:

- Atlanta, Georgia
- Montgomery, Alabama
- Memphis, Tennessee
- Washington, D.C.
- Durham, North Carolina

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## The State of U.S. Infrastructure

By James McBride,

Introduction

The \$18 trillion U.S. economy relies on a vast network of infrastructure from roads and bridges to freight rail and ports to electrical grids and internet provision. But the systems currently in place were built decades ago, and economists say that delays and rising maintenance costs are holding economic performance back. Civil engineers raise safety concerns as well, warning that many bridges are structurally deficient and that antiquated drinking-water and wastewater systems pose risks to public health. Meanwhile, Americans' international peers enjoy more efficient and reliable services, and their public investment in infrastructure is on average nearly double that of the United States.

As President Donald J. Trump enters his first budget negotiations with Congress, debate has intensified over how to improve the nation's infrastructure. Skeptics of federal spending have pushed for new models of private sector involvement, arguing that it is more efficient and cost-effective. Others argue that increased public spending will be necessary to meet the country's growing needs and ensure that development is in the public interest.

**How important is infrastructure to the U.S. economy?**

Economists argue that robust investment in infrastructure in the twentieth century set the foundation for the nation's strong growth in the aftermath of World War II. And as engineer and historian Henry Petroski explains in his book

The Road Taken: The History and Future of America's Infrastructure, poor infrastructure can impose large costs on the U.S. economy. In addition to the threat to human safety of catastrophic failures like bridge collapses or dam breaches, inadequately maintained roads, trains, and waterways cost billions of dollars in lost economic productivity.

According to Petroski, the delays caused by traffic congestion alone cost the economy over \$120 billion per year. Airports are another choke point: international tourism supports 1.2 million U.S. jobs and brings in hundreds of billions of dollars of tax revenue. But some studies have found that delays and avoided trips due to the poor state of the nation's airports cost the economy over \$35 billion per year.

Many analysts say that investing in both new infrastructure and current maintenance would positively impact the economy in a number of ways. By increasing efficiency and reliability and lowering transportation costs, it would boost long-term U.S. competitiveness and insulate the economy from shocks. It would also directly add demand and employment, as some fourteen million workers, or 11 percent of the total U.S. labor force, are currently employed in infrastructure-related sectors, according to the Brookings Institution.

Economists generally see infrastructure spending as having a significant "multiplier effect," though estimates differ. A 2014 University of Maryland study found that infrastructure in-

■ Continued on page 2

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# Business Toolkit

## How to Obtain Government Grants for Small Businesses

By Leo Sun,

For most small business owners, the traditional avenues of financing include venture capitalists, angel investors, friends and family, and bank loans. One often overlooked method of financing is the government grant, which is usually provided for non-profit organizations. However, there have been instances when a for-profit business has been able to acquire a government grant. Some websites claim that acquiring a government grant is easy, resembling a get rich quick scheme you're likely to see on a late night infomercial. Quite the contrary - it's not, and requires an extraordinary amount of research and luck. Here are the steps you can follow to give it a try.

### Where to Look and What to Avoid

First and foremost, avoid any websites that pop up on Google claiming that they can teach you "How to Get Grants". These are all simple re-

writes of information freely available on the Catalog of Federal Domestic Assistance and Grants.gov. These websites have limited business categories in which they provide grants. However, contrary to popular belief, the U.S. Small Business Administration does not. Rather, the SBA offers loan programs for small businesses. The only grants it offers are for businesses which provide "business management", "technical assistance" or "financial assistance" to existing companies.

### Narrow Niche Requirements

Be aware that most government grants are extremely specific with their requirements. An example requirement could read: "for minority business owners involved in transportation related contracts emanating from DOT - Disadvantaged Business Enterprises Short Term Lending

Program". If you fail to meet any part of that requirement, then you're simply not eligible. However, due to a "life event" - for example, the death of a spouse - you could be eligible for government benefits, which could be in turn used to fund a small business. For more information, visit the government benefits portal. You may also have better luck with obtaining private grants - some small business owners have obtained grants from the Foundation Center's Foundation Grants for Individuals Online, a subscription based database for "students, artists, academic researchers, libraries and financial aid offices" to obtain funding. However, entrepreneurs are not listed, but your business might be able to find a benefactor if your business piques their interest.

### Is it Worth the Effort?

In short, obtaining government funding for your small business is extremely hard unless you happen to perfectly fit a narrow niche. After all, it wouldn't make good sense if the government started funding private ventures - which is practically gambling - with taxpayer money. It's due to this stigma that the government will only fund businesses which are deemed productive to a community, and sharing some similar characteristics with non-profit organizations.

In most cases, you'll be better off obtaining funding from the aforementioned "normal avenues" of financing, rather than spending time searching for government financing for your small business - especially in these turbulent economic times.

SOURCE: <http://www.businessdictionary.com>

## The State of U.S. Infrastructure

### Continued from page 1

vestments added as much as \$3 [PDF] to GDP growth for every dollar spent, with a bigger effect during a recession. Global consulting firm McKinsey estimates that increasing U.S. infrastructure spending by 1 percent of GDP would add 1.5 million jobs to the economy.

### What is the overall state of the nation's infrastructure?

The U.S. population has more than doubled since the 1960s, when most of the country's major infrastructure systems were designed. Many are reaching the end of their lifespan, and are dangerously overstretched, experts say.

The American Society of Civil Engineers (ASCE) has compiled regular "report cards" on the state of U.S. infrastructure since the 1980s. In its 2017 report, the ASCE finds that the nation's infrastructure averages a "D," meaning that conditions are "mostly below standard," exhibiting "significant deterioration," with a "strong risk of failure." The group estimates that there is a total "infrastructure gap" of nearly \$1.5 trillion needed by 2025.

Other analysts agree that the shortfall is large. The U.S. Department of Transportation (DOT)

estimates that over \$800 billion is required just to shore up the nation's roads and bridges. McKinsey researchers say that \$150 billion per year will be required between 2017 and 2030 to keep abreast of all the country's infrastructure needs.

Transportation will require the largest chunk of funding needs. The DOT finds that one in four bridges are structurally deficient or not designed for the traffic they now support. While America's airports carry the most passengers of any country in the world, its aviation infrastructure is also overburdened, with some 20 percent of all arrivals and departures delayed, according to the DOT.

The country's rail systems are a mixed bag. U.S. commercial rail is among the most developed in the world, moving nearly 40 percent of the nation's goods, more than any other country. At the same time, the focus on freight rail has relegated passenger rail to a lower priority. According to the DOT, nearly a fifth of all passenger rail lines are in "poor condition."

The country's water and energy systems are under stress. The Environmental Protection Agency estimates that drinking water, wastewater, and irrigation systems will require \$632 billion in additional investment over the next

decade. Ports and waterways, which handle over one-fourth of the country's freight transport, face mounting delays. The operators of the U.S. electrical grid are struggling to make the necessary investments, and increasing power outages are costing the economy billions of dollars.

New technologies are also posing challenges. The next generation of cell phone and wireless service will require [PDF] major investments in "small cell" wireless nodes, which are expected to replace traditional cell towers. Quickly advancing drone technology has the potential to revolutionize transportation, disaster response, and delivery services, but it also threatens to expose vulnerable infrastructure to attack or sabotage.

Meanwhile, experts warn of the "broadband gap," in which rural and low-income communities suffer from a lack of infrastructure to deliver reliable, fast internet, referred to as broadband. A 2017 Brookings report on the state of the nation's internet access finds that a quarter of Americans live in "low subscription" neighborhoods, in which less than 40 percent of residents have access to broadband. Less than 20 percent live in "high subscription" areas with broadband coverage of over 80 percent.

### How does that compare internationally?

The United States generally lags behind its peers in the developed world. According to the World Economic Forum's Global Competitiveness Report, in 2015 the United States ranked [PDF] sixteenth in the world in a broad measure of infrastructure quality—down from fifth place in 2002. That places it behind countries like France, Germany, Japan, and Spain.

U.S. infrastructure performance suffers from its comparatively low quality, with consequences for businesses, workers, and travelers. Average commuting time in the United States, at forty-eight minutes per day, is well above that of its peers due to congestion and poor public transit; it is thirty-eight minutes in the United Kingdom and thirty-one minutes in Italy. U.S. passenger trains average just half the speed of Europe's high-speed rails. Aviation industry rankings cited by Business Roundtable [PDF], a group of American CEOs, put only four U.S. airports in the top fifty worldwide, with the top-ranked coming in at number thirty.

Visit link below for the full article:

<http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=2159&pageID=25>

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# Access to Capital

## Minorities, Women, and Veteran Business Owners – Get Extra Funding Here

By Ronis Gracie,

Keeping a business afloat can certainly be a challenge, particularly during rocky economic times.

No matter how poor sales may become or how few customers walk through your door, you still need to pay your staff, maintain your equipment, pay the rent or mortgage, buy inventory, purchase advertising and a multitude of other things as well.

Bringing a partner or investors into the mix is an option, but the trade off is that you lose control over the precious company you have worked so long and hard to build.

If you are a minority, a woman or a U.S. military veteran, your challenges can sometimes seem even more daunting.

Just how can you go about getting the cash you need without compromising your business?

### Small Business Loans for Anyone

Although you may represent a minority or a unique group, and you may be eligible for small business loans for minorities, you shouldn't overlook the many opportunities that are available to all business owners.

### Traditional fixed term loans

These are the old-school lending mechanisms you are probably quite familiar with.

You borrow a set amount of money at a certain interest rate over a fixed period of time.

Everything is quite predictable with these loans, meaning that you can't change the terms mid-stream.

However, if you have a good credit history and collateral that you're willing to lay down, the traditional fixed term loan is a viable option.

### Merchant cash advance loan

If your credit is poor or mediocre and a good portion of your sales are done via credit cards, a merchant cash advance loan can furnish you with the fast cash you need without the necessity of laying down collateral.

In this financial arrangement, the lender gives you the speedy cash you need.

You agree to pay the loan off a little each day by giving the lender a fixed percentage of your credit card sales.

The better your credit card profits, the faster you can pay off the loan.

In addition to the loan amount, you will pay a factor rate as well as other lender and withholding fees.

### Invoice financing business loans

Think of this as getting cash on the strength of your expected future income.

In these invoice financing or accounts receivable loans, you sell your outstanding invoices to a lender and quickly gain access to a high percentage, usually 80 to 85 percent, of their total value.

The lender keeps the rest in reserve to pay various fees.

Generally each week, you will pay a percentage that includes a factor fee.

When your customer pays for your goods or services, you can pay off the loan.

You receive whatever is left of the original reserve minus fees.

### Line of credit business loans

These are not unlike your own personal credit cards.

The lender gives you a maximum amount of cash above which you are not allowed to spend.

These loans can function as excellent safety nets that you only use in the event of an emergency, or they can provide you with ongoing funds.

You don't pay a dime until you tap into the cash.

Then, you are responsible to pay back only the amount you used plus interest and fees, while still being able to use the remainder of the total amount.

Line of credit loans are not for everyone; they work best for businesses that have an established history and a good credit rating.

### Just remember this:

As with your own credit card, your relatively reasonable rates will skyrocket if you exceed your limit or are late with a payment.

### Special Loans & Small Business Grants

Your company's status as a minority-, woman- or veteran-owned business also entitles you to loans that other entrepreneurs are unable to apply for.

These are made possible by the Small Business Administration (SBA), an independent federal agency whose mission is to empower small business owners and thereby strengthen the U.S. economy.

Although this agency does not lend the money, it offers incentives to banks and other financial institutions to do so.

Read below to see if any of these will meet your needs.

### The SBA's 8(1) Business Development Program

This SBA program provides one-on-one counseling, mentoring, training workshops and technical guidance.

In order to qualify, you must be a member of a socially and economically disadvantaged group.

This includes African Americans, Hispanic Americans, Native Americans, Asian Pacific Americans and Subcontinent Asian Americans.

If you are not a member of one of these groups, you may still qualify as long as you document that you have been subject to bias or discrimination and are economically disadvantaged.

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## California Sub-Bid Request Ads

**CAHILL CONTRACTORS, LLC**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

**CAHILL CONTRACTORS, LLC**  
requests bids from Certified SBE  
Subcontractors and Suppliers  
**EXCEPT for the following TRADES:**

Site Clearing & Demo / Windows &  
Glazing / Shoring & Underpinning /  
Piles / Drilled Piers & Ground Improvement /  
Personnel Hoist / Crane Service /  
Elevators / MEP Design Build /  
Fire Sprinklers / Exterior Building  
Maintenance / Signage

**1296 SHOTWELL ST.**  
**SENIOR AFFORDABLE HOUSING**  
**(REMAINING TRADES)**  
**1296 Shotwell Street,**  
**San Francisco, CA 94110**

This is CMD project with construction  
workforce and prevailing wage requirements.

**BID DATE: 10/13/17 @ 2PM**

Voluntary Pre-bid Meeting:  
9/26/17 @ 2PM, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

Voluntary Job Walk: 9/27/17 @ 10AM

### BID DOCUMENTS:

Please contact Colby for access to  
documents on BuildingConnected.

### Kiewit / Manson MOTCO, AJV

4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) Fax: 707-439-7301

Requests quotes/bids from qualified Small Business Concerns (SBC), including SDB, WOSB, HUBZone SB, VOSB & SDVOSB certified by The System for Award Management (SAM).

<https://www.sam.gov/portal/public/SAM>

Subcontractors and Suppliers for the following project:

### Replacement/Upgrade Pier 2 - Military Ocean Terminal Concord (MOTCO)

Location: Concord, CA • Solicitation No. W9123817R0065

Owner: U.S. Army Corps of Engineers (USACE)

**Bid Date: November 7, 2017 at 12:00 P.M.**

**Quotes Due: October 30, 2017 at 4:00 P.M.**

### Small Business Concerns (SBCs)

Wanted for the following scopes, including but not limited to:

Asphalt paving, Biological assessment and monitoring, Building Construction, Site Mechanical, Utilities, Concrete Reinforcing, Concrete Repair, Concrete, Concrete Pumping, Underwater Demolition (ordnances), Earthwork/Excavation, Electrical, Marine Fenders, Marine Towing; Piling, Precast Concrete, Quality Control/Assurance, Dynamic Pile Testing, MEC/UXO, Street Sweeping, Trucking/Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, SBC suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due October 23, 2017 and Quotes NO LATER THAN October 30, 2017 by 4 P.M.**

Plans and specifications are available through SmartBidNet (SBN) or the Government's website at [www.fbo.gov](http://www.fbo.gov)

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Buy American Act applies

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Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611

**CAHILL CONTRACTORS, LLC**  
requests bids from Certified  
SBE Subcontractors and Suppliers  
for ALL TRADES

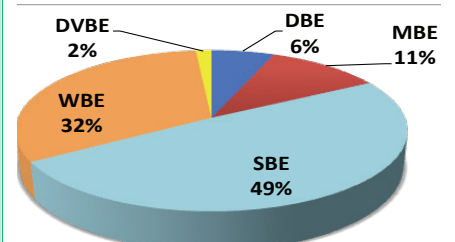
**SAN RAFAEL**  
**PUBLIC SAFETY BUILDING**  
1375 5th Ave, San Rafael, CA 94901  
BID DATE: 11/7/17 @ 2 PM

### BID DOCUMENTS:

Please contact Colby for access to  
documents on BuildingConnected.

### AUDIENCE PROFILE

Small Business Exchange, Inc.





# California Sub-Bid Request Ads

**PROJECT: RTE. 99 BRADBURY ROAD TO STANISLAUS COUNTY LINE  
CALTRANS - CONTRACT # 10-1C1804  
STANISLAUS COUNTY, CA**

**\*\*THIS PROJECT HAS A 9 % DBE GOAL\*\***

**BID DATE: OCTOBER 25, 2017 • BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., OCTOBER 19, 2017**

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items: Lead Compliance Plan, Construction Area Signs, Traffic Control System, Temp. Railing & Crush Cushion, Temp Erosion Control, Street Sweeping, Treated Wood Waste, Clear & Grub, Dust Palliative, Roadway Excavation, Shoulder Backing, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Prepave Grinding, HMA, Remove & Place Dike & Misc Area, Tack Coat, Cold Plane Asphalt Concrete Pavement, Individual Slab Replacement, Joint Seal, Remove Concrete Pavement, Grind Concrete Pavement, Structural Concrete (Drainage Inlet), Drainage System & Removals, Midwest Guardrail System, Vegetation Control, Concrete Barrier, Rumble Strip, Misc Iron & Steel, Electrical, Material Suppliers and Trucking, Removal & Installation of Striping & Pavement Markers, Rumble Strip

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the CALTRANS WEBSITE using the Project ID # 10-1C1804 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com).

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126  
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164  
e-mail inquiries to: [estimating@coffmanspecialties.com](mailto:estimating@coffmanspecialties.com)

**McCarthy Building Companies, Inc.  
is seeking bids from qualified Subcontractors and Suppliers:**

**California State University, Northridge Parking Structure G6  
DESIGN BUILD STRUCTURE  
Northridge, CA 91330**

**RFI DUE: Friday 10/16/17 by 2.00 pm. Submit questions to Amit Kale, [akale@mccarthy.com](mailto:akale@mccarthy.com).  
BID Due: Thursday 10/25/17 before 2:00 pm**

McCarthy Building Companies is requesting bid proposals from qualified subcontractors and suppliers for this project. Please submit your proposal and questions per the above deadline.

This Design Build project includes a new parking structure and associated site work. Major trades include Demolition & Earthwork, Site Utilities, Site Concrete, Asphalt Concrete Paving, Pavement Markings/Striping, Tactile Warning Mats, Landscaping & Irrigation, Reinforcing & PT, Structural Concrete, Structural Steel, Masonry, Miscellaneous Metals, Barrier Cables, Waterproofing, Sheet metal/Expansion Joints, Metal Stud Framing/Drywall/Plaster, Glass/Glazing, Doors & Hardware, Signage, Fire Extinguishers/Cabinets, Painting & Finishes, Bike Lockers, Parking Control Equipment, Elevators (Both MRL & Hydraulic options are accepted), Fire Protection, Plumbing, and HVAC.

Bidding Documents: The bidding documents can be viewed and downloaded now at the McCarthy Box webpage: <https://mbc.box.com/s/07lhtd3ifioqtbahlggy7b5vi6zngzo5>

Other Requirements:

1. Prevailing Wage Required –Yes, See Vol 1 RFP Article 3 Prevailing Wage
2. SBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 7. (Submit form with bid if SBE)
3. DVBE Required –Yes, See Vol 1 RFP Article 3 Sample Forms, Page 14. (Submit form with bid if DVBE)
4. Buy America –No
5. PLA –No
6. DIR# -Yes

Please do not contact the owners or their consultants directly. Failure to follow this requirement may disqualify your proposal. We are looking forward to receiving your proposal and encourage you to contact us with any questions or comments.

**McCarthy Building Companies, Inc.**

Amit Kale – [akale@mccarthy.com](mailto:akale@mccarthy.com)  
20401 S.W. Birch Street, Newport, CA. 92660  
Phone (949) 851-8383 Fax (949) 756-6841



## SKANSKA

**WEST MISSION BAY DRIVE BRIDGE PROJECT  
CITY OF SAN DIEGO**

**FEDERAL AID PROJECT NO. BHL5-5004(049)  
DBE Goal: 6.7%**

**Bid Date: November 2, 2017 – 2:00 PM**

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation, as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the City of San Diego Planet Bids website: <https://www.planetbids.com/portal/portal.cfm?companyID=17950>

**Quotes requested for contractors, suppliers and service providers include, but are not limited to:**

Prepare Storm Water Pollution Prevention Plan, Lead Compliance Plan, Clearing and Grubbing, Cold Plane Asphalt Concrete Pavement, Place Hot Mix Asphalt (Type A), Place Hot Mix Asphalt Dike (Type E), Minor Concrete, Asphaltic Emulsion (Fog Seal Coat), Tack Coat, Rock Blanket, Remove Concrete, Construction Area Signs, Traffic Plastic Drums, Flashing Arrow Signs, Portable Changeable Message Signs (Type 1), Type III Barricade, Temporary Railing, Temporary Crash Cushion, Temporary Pavement Markings (Tape), Temporary Traffic Stripe (Tape), Temporary Pavement Markers (Retroreflective and Non Reflective), Temporary & Permanent Erosion Control, Roadway Excavation, Class II Base, Cement Treated Base, Curb Inlet, Drainage Inlet, Catch Basin, CIP Junction Structure, Cleanout, Curb Outlet Replace OCP Inlet/Riser, Remove & Install Sign Structure, 18" RCP, 24" RCP, 30" RCP, 48" RCP, 12" steel Pipe, 18" Flared End Section, Geotextiles for Drainage, Rip Rap, Salvage and Relocate Existing Rip Rap, Drainage Inlet Markers, Remove Pipe and Inlet, Chain Link Fence, Protective Railing, Remove Chain Link Fence, Install sign, Metal Post (Roadside Sign) Install Sign (Mast-arm Hanger Method), Install Roadside Sign (Wood Post), Remove Metal Post, Remove Roadside Sign (Wood Post), Guardrail (Midwest Guardrail System 6" Wood Post) Transition Railing (Type WB-31), End Anchor Assembly (Type SFT), In-line Terminal System, Flared Terminal System, Crash Cushion Module, Remove and Replace, Concrete Barrier, Pavement Markers, Paint Traffic Stripe (2-Coat), Painted Pavement Markings (2-Coat), Removal of Pavement Marker (P), Remove Thermoplastic Pavement Markings, Remove Painted Traffic Stripe, Signal and Lighting (P) Video Inspecting Pipelines and Culverts for Acceptance, Pedestrian Barricade, Landscaping & Irrigation, Bridge Removal, Structure Excavation (Bridge), Structure Backfill (Bridge) Cast-In-Drilled-Hole Concrete Piling, Prestressing CIP Concrete, Temp Trestle, Structural Concrete, Joint Seal Assembly, Bar Reinforcing Steel, Prepare and Stain Concrete, Miscellaneous Metal, Bridge Deck Drainage System, Cable Railing, Handrailing, Bridge Lighting, Slope Paving Removal, Ground Anchor Wall, Structure Excavation, Structure Backfill, Structure Backfill (Ground Anchor Wall) (F), Ground Anchor Wall (Subhorizontal) (P), Structural Concrete, Retaining Wall (F), Architectural Treatment (F), Bar Reinforcing Steel, (Retaining Wall) (P-F), Structural Shotcrete (F), Slope Paving (Concrete) Minor Concrete (Gutter), Cable Railing (P-F), Eastern & Western Mitigation Sites - Shrub Removal, Eastern & Western Mitigation Sites – Revegetation, Steel Casing (30-Inch), Sewer Isolation Gate Valve (14-Inch), Access Manhole (5' x 3'), Removal or Abandonment of Existing Water Facilities Handling and Disposal of Non-friable Asbestos Material, Water Main, Gate Valve, Sewer Force Main, and Cathodic Protection

**Please submit scope sheets 3 days prior to bid to allow for proper evaluation.**

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract.

**Skanska is an Equal Opportunity/Affirmative Action Employer**

This contractor and subcontractor(s) shall abide by the requirements of 41 CFR 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals on the basis of protected veteran status or disability, and require affirmative action by covered prime contractors and subcontractors to employ and advance in employment qualified protected veterans and individuals with disabilities.

Skanska Estimating Dept.: 1995 Agua Mansa Rd, Riverside, CA 92509 – Phone: (951) 684-5360, Fax: (951) 788-2449  
Estimator: Jerome DiPadova • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)



**Proven Management, Inc.**

225 3rd Street, Oakland, CA 94607 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified DBE/WBE subcontractors, suppliers, and truckers for the following project:

**MISSION BLVD CORRIDOR IMPROVEMENTS, PHASE 2 • CITY OF HAYWARD  
Bids: 10/31/2017 @ 2 PM**

CLEARING/GRUBBING; SWPPP; TRAFFIC CONTROL; STRIPING & MARKING; CONCRETE CURBS & GUTTERS; SIDEWALK; MEDIANS; ROADWAY EXCAVATION; PORTLAND CEMENT CONC; REINFORCED CONC PIPE & CONNECTION; ROADSIDE SIGNS; LANDSCAPE/IRRIGATION; TREE PRESERVATION/PRUNING; SITE FURNISHING & ACCESSORIES; INTERLOCKING PAVERS; DECORATIVE METAL FENCE & PANEL; DECOMPOSED GRANITE PAVING; CONC UNIT MASONRY; MANUFACTURED STONE VENEER; TEMP TRAFFIC SIGNAL & LIGHTING; CIDH CONCRETE PILE FOUNDATIONS; STEEL PEDESTALS & POSTS; ELECTRICAL CONDUIT; PULL BOXES; FIBER OPTICE CABLE & EQUIPMENT; CCTV; LUMINAIRES; ILLUMINATED STREET NAME SIGNS

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at [ben@provenmanagement.com](mailto:ben@provenmanagement.com) PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

**We are an Equal Opportunity Employer**

# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: VICTOR LE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 29 CONSTRUCTION ON STATE HIGHWAY IN NAPA COUNTY FROM 0.4 MILE NORTH OF TRANCAS STREET/ REDWOOD ROAD IN NAPA TO MEE LANE AT RUTHERFORD**

Contract No. 04-4H2004,  
Federal Aid Project No. ACNHP-P029(134)E  
Disadvantaged Business Enterprise Goal Assigned is 13%

OWNER:  
STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**BID DATE: NOVEMBER 8th 2017 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SURVEY/ STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TESTING, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, UNDERGROUND, VEGETATION CONTROL, TRUCKING, EROSION CONTROL MATERIAL, IMPORTED BORROW, HOT MIX ASPHALT (TYPE A) MATERIAL, AND RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://desilvagates.com> and password is [f7pa55wd](ftp://desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SB-TRCs](http://www.transportation.gov/osdbu/SB-TRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter



## HAYWARD BAKER A Keller Company



DBE SUBCONTRACTORS/SUPPLIER BIDS/  
PROPOSALS REQUESTED

**CONTRACT NO. C1146  
METRO FACILITIES GROUTING  
AND WATER REMEDIATION**

**BID/PROPOSAL SUBMITTAL DATE:  
OCTOBER 23, 2017 @ 2PM**

**OWNER: LOS ANGELES COUNTY  
METROPOLITAN TRANSPORTATION  
AUTHORITY (LACMTA)**

PERFORMANCE/PAYMENT/SUPPLY BOND MAY  
BE REQUIRED

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM. HBI. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING PARTICIPATION ON THIS PROJECT. DRAWINGS AND SPECS WILL BE REVIEWED IN OUR OFFICE (1780 E. LEMONWOOD DRIVE, SANTA PAULA, CA 93060) MONDAY THROUGH FRIDAY 8:00AM TO 5:00PM. QUOTES ARE REQUIRED BY COB, OCTOBER 20, 2017, SO THAT ALL BIDS/ PROPOSALS CAN BE FAIRLY EVALUATED.

PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK/SUPPLIES (BUT NOT LIMITED TO): TRUCKING, REBAR, PORTLAND CEMENT, ACRYLATE POLYURETHANE RESIN, WATER PROOFING, BENTONITE POWDER, AND BAGGED MICROFINE CEMENT.

**CONTACT: DANE TAYLOR,  
PROJECT MANAGER  
1780 E. LEMONWOOD DRIVE  
SANTA PAULA, CA 93060  
PHONE: (805) 933-1331 FAX: (805) 933-1338  
DCTAYLOR@HAYWARDBAKER.COM**



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
**OUTREACH ORDER FORM:**

[www.sbeinc.com/services/  
diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

## The top 20 cities for Black entrepreneurs to start a business

Continued from page 1

Savannah, Georgia  
Baton Rouge, Louisiana  
Baltimore, Maryland  
Richmond, Virginia  
Miami, Florida  
Virginia Beach, Virginia  
Raleigh, North Carolina  
New Orleans, Louisiana  
Columbia, South Carolina  
Houston, Texas  
Birmingham, Alabama  
Detroit, Michigan  
Mobile, Alabama  
Huntsville, Alabama  
Dallas, Texas

Honorable mention: although Chicago, Columbus, Ohio, and Los Angeles didn't make the top 20 list, they are all cities that are very populated with African-American communities and produce a substantial amount of job revenue each year.

Many of these cities have similar characteristics that make them perfect for cultivating Black businesses. Some characteristics include:

### Political Support

In this study, 8 out of 20 cities had African-American mayors. This reveals that there is very strong minority leadership in many of the cities that support

business growth, cultural ties and opportunities to understand African American communities. Cities including Atlanta, Houston and Washington, D.C. all have very successful professional programs and Black chambers of commerce.

### Southern Dominance

In the 21st century, over 1M African-Americans have migrated to Southern states. This not only shows a cultural shift but the desire for more affordable economic opportunities. Michigan and D.C. are the only states on this list that are not located in the southern region of the country.

### Historical Significance

From the first HBCU to the highest amount of Black-owned banks in the country, many of the cities hold unforgettable African-American history that attracts an urge to give back and create unity within these communities.

### Population

Reaching well over 100K, many of the cities house the largest populations of African-Americans in the country. Top cities like Detroit, Baltimore, Birmingham and Savannah all have booming percentages that make them great markets to attract Black consumers.

Black businesses are as successful as ever and statistics definitely show that location matters. Where will you go next?

**SOURCE: [rollingout.com](http://rollingout.com)**

## Minorities, Women, and Veteran Business Owners – Get Extra Funding Here

Continued from page 3

Once accepted, you can receive help with developing your business, including obtaining SBA funding.

The SBA's Mentor-Protégé sub-program matches minority businesses with mentor firms, furnishes technical assistance and helps their protégés compete for federal contracts.

### Resources for women-owned businesses

The SBA is committed to helping female business owners launch and grow their enterprises in order to compete locally and even globally.

To that end, they provide numerous resources.

The SBA's Office of Women's Business Ownership can answer any questions you may have about the Women's Business Center program or about obtaining the funding that you will need to grow.

Most likely, there is an SBA Women's Business Center near you.

This educational resource can help you start and grow your business in numerous ways.

If you're looking to get in on federal contracts, check out the SBA's Women-Owned Federal Contracting Program, which seeks to level the playing field in this area.

### Loans for Veterans

If you are a U.S. military veteran, the SBA has several programs tailored to meet your unique business start up and maintenance needs.

There are also resources for you if you have a disability.

Operation Boots to Business is a three-step entrepreneurial education program.

Enrollees take classes in Introduction to Entrepreneurship, Foundations of Entrepreneurship and Tips and Techniques for Starting a Business.

Veterans Business Outreach Centers offer training in entrepreneurial development as well as counseling and mentoring for veteran business owners.

If you are considering applying for a SBA loan of any kind, there are plenty of savvy mentors here who can help you.

Overseeing these programs is the Office of Veterans Business Development, which makes veterans' business programs available, applicable and usable by all veterans, service-disabled veterans, reservists and their dependents or survivors.

If you need funds to start or grow your business, there is good news.

Loans can be found from many sources, as well as small business grants for any imaginable reason.

Whether you take advantage of universally available financial mechanisms or zero in on those designed just for you as a minority, woman or U.S. veteran, you are sure to find something that will give your company the jump-start it needs.

**SOURCE: [www.lendgenius.com](http://www.lendgenius.com)**



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 100005981 SFMTA FACILITIES - FIRE ALARM UPGRADES “PW SFMTA FAC FIRE ALRM UPG”

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 1, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is renovations to existing building fire alarm systems to achieve CA 2013 building code compliance at SFMTA facilities. The maximum allowable contract duration is 540 consecutive calendar days from NTP to substantial completion. The Engineer's estimate is approximately \$2,000,000. For more information, contact the Project Manager, **Douglas Ullman** at 415-557-4722.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations (“Covered State”) or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Romulus Asenloo at 415-581-2320 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 18, 2017 at 10:00 AM** at 30 Van Ness Avenue, 4th Floor Main Conference Room, San Francisco, CA 94102.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class “C-10” license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17  
CNS-3058691#  
SMALL BUSINESS EXCHANGE



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract ID No. 100005838 VARIOUS LOCATIONS TRAFFIC CALMING NO. 2 (PW VL TRAF CALM NO. 2)

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 1, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located at various intersections throughout San Francisco, California and consists of drainage related sewer work and working involving new median, landscaping, pedestrian bulb-outs, curb ramps, localized paving, traffic routing and all associated work. The time allowed for completion is 180 consecutive calendar days. The Engineer's estimate is approximately \$1,100,000. For more information, contact the Project Manager, **Marcia Camacho** at 415-558-4015.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state (“Covered State”) with laws that perpetuate discrimination against LGBT populations or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement

by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 19, 2017; 9:00 a.m.**, at 1680 Mission Street, 3rd Floor Conference Room.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class “A” license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17  
CNS-3059133#  
SMALL BUSINESS EXCHANGE



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFP**

**No. 2018-D-06, Transit Asset Management Plan.** Interested Proposers must submit sealed proposals to the Office of the Secretary of the District by **Wednesday, November 15, 2017, at 4:00 p.m., PT.**

A non-mandatory pre-proposal Site walks of Larkspur and San Rafael facilities will start in the Conference Room at the Larkspur Ferry Terminal, Ferry Division Administration Building, 101 East Sir Francis Drake Boulevard on **Wednesday, October 25, 2017, at 10:00 a.m., PT.**

Requests for modifications or clarifications of any requirement must be submitted in writing by **Wednesday, November 1, 2017, PT.**

The RFP Documents are available for download on the District's website. To download the RFP Documents, go to the District's website home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to District Division and look for RFP No. 2018-D-06.

To inspect and obtain the RFP Documents, please contact the Contracts Office, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at [contractsoffice@goldengate.org](mailto:contractsoffice@goldengate.org), by telephone at (415) 923-2318, or by facsimile at (415) 923-2384.

/s/ Aida S. Caputo,  
Contracts Officer  
Dated: October 10, 2017  
10/12/17  
CNS-3059079#  
SMALL BUSINESS EXCHANGE

# Public Legal Notices



CITY & COUNTY OF SAN FRANCISCO  
DEPARTMENT OF PUBLIC WORKS

**Contract No. 100007324  
LAGUNA HONDA HOSPITAL -  
MEDICAL AND PSYCH STAFF  
C-WING, LEVEL 2**

**“PW LHH MDCL & PSYCH STF C-WING L”**

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on November 8, 2017**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 375 Laguna Honda Boulevard and includes removal of old plumbing including main riser pipe in Wing-C, demolition of doors and frames, new accessibility compliant men's and women's restrooms, new accessibility compliant kitchenette, new accessibility compliant entry, new framed walls, doors and frames for office spaces. The scope of work also includes mechanical and electrical upgrades, replacement of light fixtures, flooring and paint. The time allowed for completion is 90 consecutive calendar days. The Architect's estimate is approximately \$850,000. For more information, contact the Project Manager, **Tony Leung** at 415-557-4777.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations (“DIR”).**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (“Administrative Code”) Section 6.25 and Chapter 25 of the Environment Code, “Clean Construction” is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations (“Covered State”) or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is **25%**. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts

with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **October 18, 2017 at 10:00 a.m.** at Laguna Honda Hospital, 375 Laguna Honda Blvd, San Francisco CA 94116 at Conference Room B104.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class “B” license required to bid.**

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction (“Policy”) as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

10/12/17  
**CNS-3059747#**  
**SMALL BUSINESS EXCHANGE**

## Why robust demand is driving CA contractors to focus on efficiency

■ Continued from page 1

**What kinds of challenges arise with that booming demand?**

**HUMPHREY:** Everybody wants [the work completed] faster. Our subcontractors are literally getting fatigued. It's getting dangerous, where if you try to force a job to get faster and faster and the subs are working double and triple shifts, people are getting hurt out there. The tolerance level for pushing speed using labor is getting lower. So there's a huge push on productivity, efficiency, prefabrication — anything that we can do to use a little less manpower and a little more technology or intelligence.

That's where the next bottleneck starts to come. Let's say for exterior skin systems, it used to be that you'd put a crew of 40 people out on the job site, they'd build the scaffolding around the building and build the skin in-place. There's a lot more now of building them in units in the factory, shipping them out and snapping them onto the skin.

So the bottleneck just moved to the shop. It's about how much shop labor can you get. If you go even further upstream, the guys in the shop can't fabricate stuff if the engineers haven't drawn it and designed it. You push all the way upstream, and the subcontractors are working very hard to get good engineering talent who can engineer, draw and design fast enough to keep the shop moving. In the past, I could've said the bottleneck was here or there, but now it's in all parts of the subcontracting world — engineering time, shop time and field time.

**How does that impact the way you interact with subcontractors?**

**HUMPHREY:** Subcontractors are not a commodity; they are partners. We work hard to build relationships with them, to help them be productive. When they come on the job and have demands about what they need to be effective, we must listen to them. That's the way we should always build, as partners and teams on the job.

**How is the tight labor market impacting your business?**

**HUMPHREY:** It's going to be a strain for a while. For years, people have been talking about the drop in people entering the crafts, but it comes down to people at all levels. We need more specialized and technical talent. We're not doing a bad job of bringing in engineers to become managers and superintendents, but we need BIM experts, MEP experts and specific trades of self-performed work. Where we used to be able to be generalists, the construction industry has gotten so sophisticated that we need more specialists.

Sometimes coming out of school, people don't want to have their career path limited. When you start going down a specialty line, people start to worry, “What if this specialty isn't a hot commodity a few years from now?” The ability to grow talent is complicated. We're spending more time building the right development programs so that we understand what our people want and how to match those things up.

**Which sectors are seeing the strongest demand right now?**

**HUMPHREY:** Advanced tech is driving all the major industries. Advanced tech for us is mission-critical data centers, and also the Googles, Facebooks and Yahoos. That sector has been able to produce so much data that every other sector

now is changing the way they work. When we're building for a life-science customer or a health-care customer, when people work there, there are more doctors and nurses and life science engineers that are spending time using their computers and analyzing data than they are using test tubes or doing research because there's so much data available. Now every sector relies on the advanced tech piece.

There was a big boom for healthcare in California the past few years and we thought that would slow down, but it really hasn't. There are still large projects in the healthcare world. Life science continues to be hotter than it was three or four years ago. Also, higher ed is one [sector] that you can predict because most of the [schools] have to get their budgets a year in advance for most work, so you can see [what's coming] at the beginning of the year.

**How does the construction process differ for the tech sector versus for other clients?**

**HUMPHREY:** The tech sector really is about speed these days. For building a hospital, it's methodical. In California, there's more regulation around healthcare, so the people on a health-care job are in for a long, slow job to get it right. People on advanced tech jobs are in for a sprint. We're working on how we balance our people. There are the people who run the mile and the people who run the 100-meter dash. We've got to get the right people on the right jobs and even trade them off from a long grind to a fast project.

**What are some of the biggest trends you see emerging among client requests?**

**HUMPHREY:** There are more customers interested in wellness. It's not just LEED certifications or green building, but having their spaces be healthy in lots of ways. Meeting space is being rethought. Getting people to use stairs more than elevators, changing out kitchens so healthy food is more prominently displayed. It's just these subtle changes people are making in their architecture and design.

There's a feeling that we want people in this place to be more than just physically healthy — companies are also thinking about mental well-being. It's really refreshing. We're in a market now where there's enough money and jobs that owners and buildings are basically a recruiting tool. Those spaces have to be more than just cool to work in. Owners are enlisting us to help them think through their wellness programs.

**Do you expect any kind of downturn ahead in the market?**

**HUMPHREY:** We're so far above normal, I can see us returning to normal, but I don't see us going to a recession. Normal would be a breath of fresh air. A lot of us would appreciate normal. It's hard to tell. Especially in advanced tech, there's so much competition. You look at the exponential growth of technology and how fast information moves, and that keeps me thinking it probably won't slow down even in the next two years.

**Looking ahead, what opportunities are you most excited about in the construction industry?**

**HUMPHREY:** Customers are trying new things, whether it's in energy use or how they use their space. There's not a lot of cookie-cutter buildings anymore. Everything's pretty new. In the marketplace where there's money to be spent, owners can let their architects have more freedom to try new things. It's a fun time to be building.

**SOURCE:** [www.constructiondive.com](http://www.constructiondive.com)

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377792-00

Fictitious Business Name(s):

**RWS Life Sciences Inc.**

Address

**555 Montgomery Street, Suite 720, San Francisco, CA 94111**

Full Name of Registrant #1

**LUZ, Inc (CA)**

Address of Registrant #1

**555 Montgomery Street, Suite 720, San Francisco, CA 94111**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Joseph A. Lugo, COO**

This statement was filed with the County Clerk of San Francisco County on **9/29/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**9/29/2017**

**10/12/17 + 10/19/17 + 10/26/17 + 11/2/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377507-00

Fictitious Business Name(s):

**Boston Hotel**

Address

**140 Turk Street, San Francisco, CA 94102**

Full Name of Registrant #1

**Boston Hotel 140 Turk LLC (CA)**

Address of Registrant #1

**140 Turk Street, San Francisco, CA 94102**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **9/1/2017**

Signed: **Chandrakant Patel**

This statement was filed with the County Clerk of San Francisco County on **9/5/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**9/5/2017**

**9/7/17 + 9/14/17 + 9/21/17 + 9/28/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377488-00

Fictitious Business Name(s):

**level**

Address

**635 Texas Street, San Francisco, CA 94107**

Full Name of Registrant #1

**Level Design, LLC (CA)**

Address of Registrant #1

**635 Texas Street, San Francisco, CA 94107**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/7/2016**

Signed: **Nichole Rouillac**

This statement was filed with the County Clerk of San Francisco County on **9/1/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**9/1/2017**

**9/14/17 + 9/21/17 + 9/28/17 + 10/5/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377371-00

Fictitious Business Name(s):

**Ronim & Associates, LLC**

Address

**1934 - 17th Avenue, San Francisco, CA 94116**

Full Name of Registrant #1:

**Ronim & Associates, LLC (CA)**

Address of Registrant #1

**1934 - 17th Avenue, San Francisco, CA 94116**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/21/2017**

Signed: **Jacqueline P. Minor**

This statement was filed with the County Clerk of San Francisco County on **8/24/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**8/24/2017**

**8/31/17 + 9/7/17 + 9/14/17 + 9/21/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377156-00

Fictitious Business Name(s): **Iso Ideas, Inc.**

Address

**165 11th Street, San Francisco, CA 94103**Full Name of Registrant #1: **Iso Ideas, Inc.**

Address of Registrant #1

**165 11th Street, San Francisco, CA 94103**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/21/17**

Signed: **Alexander Dixon, CEO**

This statement was filed with the County Clerk of San Francisco County on **8/8/17**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**8/8/17**

**8/10/17 + 8/17/17 + 8/24/17 + 8/31/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377631-00

Fictitious Business Name(s):

**SFHC**

Address

**1035 Market Street #400, San Francisco, CA 94103**

Full Name of Registrant #1

**San Francisco AIDS Foundation (CA)**

Address of Registrant #1

**1035 Market Street #400, San Francisco, CA 94103**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/1/1994**

Signed: **Elizabeth Pesch**

This statement was filed with the County Clerk of San Francisco County on **9/15/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**9/15/2017**

**9/28/17 + 10/5/17 + 10/12/17 + 10/19/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376723-00

Fictitious Business Name(s):

**Proven**

Address

**739 Bryant Street, San Francisco, CA 94107**

Full Name of Registrant #1

**Four Seasons Care Center, Inc. (CA)**

Address of Registrant #1

**739 Bryant Street #205, San Francisco, CA 94107**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/25/2017**

Signed: **Jeremy Bragg, CEO**

This statement was filed with the County Clerk of San Francisco County on **7/07/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Homyrah Alocoy**  
**Deputy County Clerk**  
**7/07/2017**

**7/20/17 + 7/27/17 + 8/3/17 + 8/10/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376749-00

Fictitious Business Name(s):

**Outer Orbit**

Address

**3215 Mission Street, San Francisco, CA 94110**

Full Name of Registrant #1

**Skillshot LLC (CA)**

Address of Registrant #1

**316 Bocana Street, San Francisco, CA 94110**

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Christian K. Gainsley**

This statement was filed with the County Clerk of San Francisco County on **7/11/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**7/11/2017**

**7/20/17 + 7/27/17 + 8/3/17 + 8/10/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376750-00

Fictitious Business Name(s):

**William Decker & Company, Inc.**

Address

**1113 Connecticut Street #6, San Francisco, CA 94107**

Full Name of Registrant #1

**William Decker & Company, Inc. (CA)**

Address of Registrant #1

**1113 Connecticut Street #6, San Francisco, CA 94107**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/10/2017**

Signed: **Rachel M. Decker, President**

This statement was filed with the County Clerk of San Francisco County on **7/11/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**7/11/2017**

**7/13/17 + 7/20/17 + 7/27/17 + 8/3/17**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377908-00

Fictitious Business Name(s):

**Bun Mee**

Address

**650 Market Street, San Francisco, CA 94104**

Full Name of Registrant #1

**Bun Mee Market LLC (CA)**

Address of Registrant #1

**2167 Turk Street, San Francisco, CA 94115**

This business is conducted by **A limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/1/2014**

Signed: **Phuong D. Tran**

This statement was filed with the County Clerk of San Francisco County on **10/4/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**10/4/2017**

**10/12/17 + 10/19/17 + 10/26/17 + 11/2/17**

## ABANDONMENT OF FICTITIOUS BUSINESS NAME

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Big Lantern**  
Located at **3170 16th Street, San Francisco, CA 94103**

This fictitious business name was filed in the County of San Francisco on **12/21/2016** under file **0373942**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Huai Hai Inc. (CA)**  
**3170 16th Street, San Francisco, CA 94103**

This business was conducted by a **A CORPORATION**.

Signed: **Feng Robert Hui**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente**  
**Deputy County Clerk**  
**9/19/2017**

**9/21/17 + 9/28/17 + 10/5/17 + 10/12/17**

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) April Nine Thai Kitchen**  
Located at **701 Randolph Street, San Francisco, CA 94132**

This fictitious business name was filed in the County of San Francisco on **3/19/2013** under file **349991**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Karuna Jaramonburapong**  
**4071 19th Avenue #1, San Francisco, CA 94132**

This business was conducted by a **AN INDIVIDUAL**.

Signed: **Karuna Jaramonburapong**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Susanna Chin**  
**Deputy County Clerk**  
**9/18/2017**

**10/12/17 + 10/19/17 + 10/26/17 + 11/2/17**